

PEO Expert Gives Expert Advice On Creating & Keeping Quality Teams

"Building a quality team includes identifying, managing and reducing costs associated with: 1. Attracting quality job applicants. 2. Retaining your best employees. 3. Finding the right benefits and/ or PEO solution."



Torri Sloan

As a 13 year veteran of the Professional Employer Organizations industry (PEO), Torri Sloan, President of Employer Solutions Plus, Inc., is an authority on attracting and keeping quality employees.

"The average employer rarely realizes that attracting and building a great team of employees includes a number of things that many fail to use their advantage," she notes.

According to Ms. Sloan, those items include, but are not limited to: - Payroll Administration. - Employee Benefits - Human Resources. - Workers' Compensation.

Cost Versus Opportunity

"Some employers think of these items as unwanted costs. Others recognize them for what they are, an opportunity to build a quality team of employees and a profitable company by creating the right foundation for all concerned"

Attracting, Building & Retaining Great Teams

Torri Sloan continues with, "Building a quality team includes identifying, managing and reducing costs associated with: 1. Attracting quality job applicants. 2. Retaining your best employees. 3. Finding the right benefits and/ or PEO solution."

She says, "Successful businesses enjoy a balance, that others fail to achieve. It's about knowing your direction, needs and options. Hard issues that demand quality answers."

"It's also about connecting with the right PEO options, alternative benefits or payroll service providers, and yes, a lot more. It's about planning but it's also about thinking and seeking the help of those who specialize in these disciplines."

She is quick to add, "My business is the business of: a.) Keeping your employee administrative costs at a reasonable level. b.) And doing the previous in such a fashion that it makes your company efficient, attractive to quality job candidates and irresistible to your most valued employees."

"In the process of providing my clients with a wide choice of PEO options, I also offer strategic employee benefits solutions. I provide all of this through a high quality network of PEO partners and insurance professionals. Each service provider offers unique workplace solutions to my clients in a variety of different areas," she said.

Helping Clients To Save Time & Improve ROI

Her ability to help her clients is directly tied to finding functional and cost saving services that impact their return on investment, in a positive way.

She explains, "My partnering with various PEO providers gives me the flexibility to tailor a great solution for each of my clients so they can better manage their employee-related costs. This also allows them to eliminate the time consuming and energy draining distractions of searching for the right PEO options for their companies.

"My greatest value to my clients is to help them control their operating costs related to their most important asset, their people."



PARTICULARS

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